

Message Text

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14-11

ORIGIN STR-04

INFO OCT-01 EUR-12 IO-10 ISO-00 EB-07 AGR-05 L-03 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05

LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15

TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 /102 R

DRAFTED BY STR:SLANDE:CT

APPROVED BY STR:JSTARKEY

STATE:WBARRACLOUGH

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R 092300Z SEP 75

FM SECSTATE WASHDC

TO USMISSION EC BRUSSELS

AMEMBASSY PARIS

AMEMBASSY THE HAGUE

INFO USDEL MTN GENEVA

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E.O. 11652: GDS

TAGS: ETRD, FR, US

SUBJECT: FRENCH REQUEST ON COGNAC PRICE

1. IN FOLLOW-UP TO CALL ON AMBASSADOR YEUTTER, JEAN BOSSON, COMMERCIAL COUNSELOR IN FRENCH EMBASSY, TOLD STR OFFICIALS THAT COLLIN WISHES TO PROPOSE FOLLOWING WAY OUT OF PRESENT COGNAC-POULTRY IMPASSE: IF EC ACCEPTED U.S. PROPOSAL FOR THOSE MODIFICATIONS OF CAP ON TURKEY AND TURKEY PARTS, WHICH CAN BE ACCOMPLISHED BY THE COMMISSION, AS OPPOSED TO THE COUNCIL, WOULD U.S. AGREE TO SIMULTANEOUSLY IMPROVE ACCESS FOR FRENCH COGNAC? SIZE INCREASE IN PRICE BREAK WOULD BE DETERMINED BY VALUE OF EUROPEAN CONCESSIONS ON TURKEY AND TURKEY PARTS.

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2. U.S. SIDE RESPONDED THAT AS U.S. HAD ALREADY TAKEN FIRST STEP IN RENEGOTIATION OF CHICKEN WAR, NEXT STEP SHOULD BE TAKEN UNILATERALLY BY FRENCH IN ORDER TO SET STAGE FOR FURTHER RECIPROCAL MOVEMENT. NEVERTHELESS, U.S. WAS WILLING TO STUDY ANY REASONABLE PROPOSAL. WE WERE SPECIFICALLY INTERESTED BY WHAT COLLIN MEANT BY CHANGES FALLING WITHIN COMPETENCE OF THE COMMISSION. BOSSON PROMISED TO SEEK CLARIFICATION AS TO WHAT WAS MEANT. AS WHOLE

DECISION FELL WITHIN COMPETENCE OF COMMISSION, WE URGED COLLIN TO GET BACK TO US WELL BEFORE RABOT VISIT TO ALLOW POSSIBLE CONSULTATION WITH THE INDUSTRY. BOSSON AGREED THAT NEGOTIATIONS WERE THE RESPONSIBILITY OF THE COMMISSION BUT BELIEVED COLLIN WOULD NOT BE SPEAKING WITHOUT ADVANCE INDUSTRIAL CONSULTATIONS.

3. STR OFFICIALS EMPHASIZED THAT WE STILL ARE LOOKING FORWARD TO A LONG RUN SOLUTION WHICH WOULD PROVIDE IMPROVED ACCESS SO THE U.S. COULD SELL TURKEY IN THE EC AND THE FRENCH COULD SELL COGNAC IN THE U.S. KISSINGER

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